Modern Difference-in-Differences:

Better understanding some of the recent advances

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In many applications/situations, we do not have experimental data.

- Without an experiment, we need to rely on **observational data**.
- With observational data, we have no choice but rely on additional assumptions to talk about causal inference.
- Different methods rely on different identification assumptions.
- Examples: DML, DiD, SC, IV, RDD.

Recent boom of DiD methods

In the last years, we have seen many methodological advances in DiD: (by no means an exhaustive list)

Athey and Imbens (2022)
Borusyak, Jaravel and Spiess (2024)
de Chaisemartin and D'Haultfœuille (2020)
Goodman-Bacon (2021)
Sun and Abraham (2021)
Callaway and Sant'Anna (2021)
Sant'Anna and Zhao (2020)
Lee and Wooldridge (2023)
Wooldridge (2021)
Rambachan and Roth (2023)
Roth (2022)

Roth and Sant'Anna (2023a,b)

Callaway, Goodman-Bacon and Sant'Anna (2024a) de Chaisemartin, D'Haultfoeuille, Pasquier, Sow and Vazquez-Bare (2024)

Ghanem, Sant'Anna and Wüthrich (2022) Marx, Tamer and Tang (2023)

Callaway (2021)

Callaway and Li (2019)

Tchetgen Tchetgen, Park and Richardson (2024)

Wooldridge (2023)

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"Reverse Engineering" causal interpretations for TWFE regressions and propose some alternative DiD estimators

"Forward Engineering" DiD estimators conditional on covariates

Issues with pre-tests and how to handle PT as approximation

Sensitivity to functional form and random treatment timing

DiD with continuous and multi-valued treatments

Better understanding PT and selection

Nonlinear DiD Models

Academic impact of Difference-in-Differences papers

Scott Cunningham documented the evolution of the Journal of Econometrics Impact Factor.



Academic impact of Difference-in-Differences papers

Scott Cunningham compared impact factors across journals, too



Popularity of Difference-in-Differences methods

Goldsmith-Pinkham (2024) built on Currie, Kleven and Zwiers (2020) and document the popularity of DiD within economics.



Figure 5: Panel (a) reports the share of papers that mention difference-in-differences or event studies. Figure (b) reports the share of papers that mention synthetic controls (this includes both synthetic difference-in-differences and synthetic control methods). See Table 2 for the breakdown of fields, and the Appendix for definitions on keywords.

Popularity of Difference-in-Differences methods

Goldsmith-Pinkham (2024): Compare previous plot with IV



(a) Bartik and shift-share instruments

(b) Instrumental variables

Figure 6: Panel (a) reports the share of papers that mention Bartik or shift-share instruments. Figure (b) reports the share of papers that mention instrumental variables. See Table 2 for the breakdown of fields, and the Appendix for definitions on keywords.

What can explain the empirical popularity of DiD methods?

- Mild data requirements: You need data from before and after the intervention and groups of units that are and are not exposed to the intervention in a given post-treatment period.
- Allows for selection on unobservables: PT is compatible with some types of selection on unobservables.
- **Easy-to-use software:** Traditional and modern DiD tools are available in Stata, R, and Python, including the very recent ones.
- Possibility to assess the plausibility of PT: We often observe severe pre-treatment periods that we can use to assess the plausibility of PT.
- We can learn about treatment effect dynamics: We can leverage event-study aggregations to understand better how treatment effects evolve with elapsed treatment timing.

Starting our DiD journey

2 x 2 DiD procedures

Most of us studied DiD using the canonical 2 × 2 setup:

- > 2 periods: t = 1 (pre-treatment), and t = 2 (post-treatment).
- ▶ 2 groups: one group that is first treated in t = 2 (G = 2), and one group that remains untreated by t = 2 ($G = \infty$).
- > <u>Parameter of interest</u>: The average treatment effect among treated units in period t = 2,

$$ATT = \mathbb{E} \left[Y_{t=2}(2) - Y_{t=2}(\infty) | G = 2 \right].$$

Parallel Trends Assumption: In the absence of treatment, the average evolution of untreated outcomes would be the same across the two groups,

$$\mathbb{E}\left[Y_{t=2}(\infty)-Y_{t=1}(\infty)|G=2\right]=\mathbb{E}\left[Y_{t=2}(\infty)-Y_{t=1}(\infty)|G=\infty\right].$$

 <u>No-Anticipation Assumption</u>: Before treatment starts, units, on average, act as if they are untreated,

$$\mathbb{E}[Y_{t=1}(2)|G=2] = \mathbb{E}[Y_{t=1}(\infty)|G=2].$$

Under parallel trends and no anticipation, it follows that

$$ATT = \underbrace{\left(\mathbb{E}\left[Y_{t=2}|G=2\right] - \mathbb{E}\left[Y_{t=1}|G=2\right]\right)}_{\text{Average change for treated group}} - \underbrace{\left(\mathbb{E}\left[Y_{t=2}|G_{i}=\infty\right] - \mathbb{E}\left[Y_{t=1}|G=\infty\right]\right)}_{\text{Average change for comparison group}},$$

a "difference-in-differences" of population means.

The most conceptually simple estimator replaces population means with sample analogs:

$$\widehat{\mathsf{ATT}}_{DiD} = (\overline{\mathsf{Y}}_{g=2,t=2} - \overline{\mathsf{Y}}_{g=2,t=1}) - (\overline{\mathsf{Y}}_{g=\infty,t=2} - \overline{\mathsf{Y}}_{g=\infty,t=1})$$

where $\overline{Y}_{g,t}$ is sample mean for group g in period t.

Conveniently, \widehat{ATT}_{DiD} is algebraically equal to OLS coefficient $\hat{\beta}$ from either of the TWFE regression specifications

$$\begin{array}{lll} Y_{i,t} &=& \alpha_i + \phi_t + \mathsf{D}_{i,t}\beta + \epsilon_{i,t}, \\ Y_{i,t} &=& \alpha_g + \phi_t + \mathsf{D}_{i,t}\beta + \epsilon_{i,t}, \end{array}$$

where $D_{i,t} = 1[G_i = 2] \times 1[t = 2]$.

Does TWFE "work" in setups with variation in treatment timing?

Traditional methods: TWFE regressions

We know that, in the 2x2 case,

$$Y_{i,t} = \alpha_0 + \gamma_0 \mathbb{1}\{G_i = 2\} + \lambda_0 \mathbb{1}\{T_i = 2\} + \underbrace{\beta}_{\equiv ATT} (\mathbb{1}\{G_i = 2\} \cdot \mathbb{1}\{T_i = 2\}) + \varepsilon_{i,t}, .$$

It is tempting to "extrapolate" from this setup and use variations of the following TWFE specification to estimate causal effects:

$$Y_{i,t} = \alpha_i + \alpha_t + \beta \cdot D_{i,t} + \varepsilon_{i,t},$$

where dummies $D_{i,t} = 1\{t - G_i \ge 0\}$, where G_i indicates the period unit *i* is first treated (Group).

D_{*i*,t} is an indicator for unit *i* being ever-treated by period *t*.

Consider the case where treatment does not turn off: **staggered treatment adoption**.

Does TWFE "work" in setups with variation in treatment timing?

Reverse Engineering a Causal Interpretation

TWFE with staggered adoption: what causal parameter does it recover?

- Does β recover any interesting causal parameter of interest?
 - Athey and Imbens (2022), Borusyak et al. (2024), de Chaisemartin and D'Haultfœuille (2024), and Goodman-Bacon (2021) tackle this "reverse-engineering" question (Mogstad and Torgovitsky, 2024).
- Under PT, when treatment effects are heterogeneous/dynamic, β does not recover an easy-to-interpret parameter.
- β equals a weighted average of ATTs across groups and times, but some weights can be negative.
- Even when weights are non-negative, they are not really intuitive/policy-oriented.
- In my opinion, Goodman-Bacon (2021) explains this most clearly.
 - The TWFE regression specification does not respect the identification assumptions and uses "already-treated" units as a comparison group for "later-treated" units.
 - ▶ The weights also change if we were gifted extra pre-treatment periods, for example.

■ Treatment effect dynamics is a main source of problems for the "static" TWFE regression.

But, if that is the case, maybe we could bypass those problems by modeling TE dynamics using variants of the TWFE event-study regression

$$Y_{i,t} = \alpha_i + \alpha_t + \gamma_k^{-\kappa} D_{i,t}^{<-\kappa} + \sum_{k=-\kappa}^{-2} \gamma_k^{lead} D_{i,t}^k + \sum_{k=0}^{L} \gamma_k^{lags} D_{i,t}^k + \gamma_k^{L+} D_{i,t}^{>L} + \varepsilon_{i,t}$$

with the event study dummies $D_{i,t}^k = 1 \{t - G_i = k\}$, where G_i indicates the period unit *i* is first treated (Group).

 \square D_{it}^k is an indicator for unit *i* being *k* periods away from initial treatment at time *t*.

Does this strategy "work"?

Problems with Event-Study via TWFE specifications: Sun and Abraham (2021)

- Sun and Abraham (2021) bring "bad" news, once again.
 - ▶ Even when we impose a <u>parallel trends across all periods and groups</u> and the no-anticipation assumption, the OLS coefficients of the TWFE ES specification are, in general, very hard to interpret.
 - Coefficient on a given lead or lag can be contaminated by effects from other periods.
 - > Pre-trends can arise solely from treatment effects heterogeneity.
 - Even under treatment effect homogeneity across cohorts (all share the same dynamics in event-time), the OLS coefficients can still be contaminated by treatment effects from the excluded periods.
- Goldsmith-Pinkham, Hull and Kolesár (2024) show that this contamination problem hold more generally.

Forward Engineering DiD estimators

- In the 2×2 model, we had two paths: TWFE and DiD-by-hand.
- We have already seen that the traditional TWFE specifications would not work well for us.
- A viable alternative is to return to the basics and do DiD-by-hand.
 - Fix the family of target parameters, for example, all post-treatment ATT(g, t)'s:

 $ATT(g,t) = \mathbb{E} \left[Y_t(g) - Y_t(\infty) | G = g \right]$, for $t \ge g$.

ATT(g,t): Average Treatment Effect at time t of starting treatment at time g, among the units that started treatment at time g.

- > State your identification assumptions: a type of parallel trends and no-anticipation assumptions.
- Based on these, get the identification result for the ATT(g, t)'s, which should guide the choice of estimation method.
- > Aggregate ATT(g, t)'s to form informative and easy-to-interpret causal summary parameters.

Forward Engineering DiD estimators

Identification Assumptions

Given that we never observe $Y_t(\infty)$ in post-treatment periods among units that have been treated, we need to make assumptions to identify ATT(g, t)'s

No-Anticipation Assumption: For all *i*,*t* and t < g, g', $Y_{i,t}(g) = Y_{i,t}(g')$.

- Unit treatment effects are zero before treatment takes place.
- This plays a role in the definition of treatment date: date of announcement or date of implementation?

Parallel Trends for all groups and periods

- Contrary to the 2 × 2 DiD setup, with variation in treatment timing, one can assume different types of Parallel Trends to hold.
- The choice of PT restricts which comparison group and which pre-treatment periods you can leverage for identifying ATT(g, t)
- This is an important difference between different modern DiD estimators.
- Below we impose parallel trends hold across all periods and across all treatment groups:

Assumption (Parallel Trends for all groups and periods)

For each $t \in \{2, \dots, T\}$ and $(g, g') \in \mathcal{G} \times \mathcal{G}$,

$$\mathbb{E}[Y_t(\infty) - Y_{t-1}(\infty)|G = g, X] = \mathbb{E}[Y_t(\infty) - Y_{t-1}(\infty)|G = g', X] \text{ a.s.}$$

ATT(g,t) Estimand: "never-treated" as effective comparison group

Under no-anticipation and PT as defined above, we can identify the ATT(g, t)

 $ATT_{unc}^{nev}(g,t) = \mathbb{E}[Y_{t=t} - Y_{t=g-1}|G = g] - \mathbb{E}[Y_{t=t} - Y_{t=g-1}|G = \infty],$

which uses "never-treated" units $G = \infty$ as the effective comparison group for all units and also uses the latest pre-treatment period as the effective baseline period.

- This looks very similar to the 2×2 DiD formula.
- The difference is now we take a "long difference".
- This result appears in Callaway and Sant'Anna (2021) and Sun and Abraham (2021).
- Under the PT assumption for all periods and groups, one can also use any other pre-treatment period t_{pre} < g as the baseline period and other cohorts g' > t as the comparison groups, which is implicitly what Borusyak et al. (2024) and Wooldridge (2021) estimands do. See also Lee and Wooldridge (2023) and Marcus and Sant'Anna (2021).

ATT(g,t) Estimand: not-yet treated as effective comparison group

If one wants to use all units that have not yet been exposed to treatment by time t as the effective comparison group, we have a different estimand for the same target parameter:

$$\mathsf{ATT}_{unc}^{ny}(g,t) = \mathbb{E}[\mathsf{Y}_{t=t} - \mathsf{Y}_{t=g-1} | G = g] - \mathbb{E}[\mathsf{Y}_{t=t} - \mathsf{Y}_{t=g-1} | D_t = 0, G \neq g].$$

- The difference from 2 × 2 is that now we take a "long difference", and that the comparison group changes over time.
- Same intuition carries, though!

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- This result appears in Callaway and Sant'Anna (2021) and de Chaisemartin and D'Haultfœuille (2020), though de Chaisemartin and D'Haultfœuille (2020) focus exclusively on instantaneous treatment effects—they rule out treatment effect dynamics.
- One can also use multiple pre-treatment periods as baseline periods; see, e.g., Borusyak et al. (2024), Lee and Wooldridge (2023), Marcus and Sant'Anna (2021), Wooldridge (2021).

Forward Engineering DiD estimators

How to handle covariates in staggered DiD applications?

How to handle covariates in DiD?

- Callaway and Sant'Anna (2021) discussed three different strategies to account for covariates:
 - Regression adjustment (Heckman, Ichimura and Todd, 1997);
 - Inverse-probability weighting (IPW) (Abadie, 2005);
 - Doubly Robust (Sant'Anna and Zhao, 2020).
- Adding covariates linearly into the TWFE will not give you the ATT(g, t)'s.

$$Y_{i,t} = \alpha_i + \alpha_t + \gamma_k^{-\kappa} D_{i,t}^{<-\kappa} + \sum_{k=-\kappa}^{-2} \gamma_k^{lead} D_{i,t}^k + \sum_{k=0}^{L} \gamma_k^{lags} D_{i,t}^k + \gamma_k^{L+} D_{i,t}^{>L} + X_{i,t}' \beta + \varepsilon_{i,t}$$

with the event study dummies $D_{i,t}^k = 1 \{t - G_i = k\}$.

Being inspired by the recent developments in Causal ML

In the last 10 years or so, we have been seeing a lot of advances in Causal ML.

- Belloni, Chernozhukov and Hansen (2014)
- ▶ Farrell (2015)
- Belloni, Chernozhukov, Fernández-Val and Hansen (2017),
- > Chernozhukov, Chetverikov, Demirer, Duflo, Hansen, Newey and Robins (2017)
- Athey and Wager (2018)
- Athey, Tibshirani and Wager (2019)
- Chernozhukov, Demirer, Duflo and Fernández-Val (2022).

All these papers propose estimators that are <u>Doubly Robust/Neyman Orthogonal</u>.

These ideas have been explored in DiD setups only recently; see, e.g., Sant'Anna and Zhao (2020); Chang (2020); Callaway and Sant'Anna (2021).

Doubly Robust DiD procedure with Panel

Callaway and Sant'Anna (2021) proposed the following DR DiD estimand for staggered setups:

$$ATT^{dr,p}(g,t) = \mathbb{E}\left[\left(\frac{1\{G=g\}}{\mathbb{E}\left[1\{G=g\}\right]} - \frac{\frac{p_{g,t}(X)1\{G>t\}}{1-p_{g,t}(X)}}{\mathbb{E}\left[\frac{p_{g,t}(X)1\{G>t\}}{1-p_{g,t}(X)}\right]}\right)\left(Y_t - Y_{g-1} - m_{Y_t - Y_{g-1}}^{G>t}(X)\right)\right],$$

where

$$p_{g,t}(X) = P(G = g | X, 1\{G = g\} + 1\{G > t\} = 1), \quad m_{Y_t - Y_{g-1}}^{G > t}(X) = \mathbb{E}[Y_t - Y_{g-1} | G > t, X].$$

- This is similar to cross-sectional DR formulation but with outcomes measured as "post pre" instead of "post" and the focus is on ATT, not ATE-type of parameters
- Estimation follows from the plug-in principle, and you may need cross-fitting.

Forward Engineering DiD estimators

Aggregation

Aggregation

- The effect of a policy intervention may depend on the length of exposure to it.
- Average effect of participating in the treatment for the group of units that have been exposed to the treatment for exactly *e* time periods

$$\theta_D(e) = \sum_{g=2}^T \mathbf{1}\{g + e \le T\} ATT(g, g + e) P(G = g | G + e \le T)$$

This is perhaps the most popular summary measure currently adopted by empirical researchers.

Some new DiD tools that I am currently working on

Heterogeneity analysis

- In many applications, we would like to "deep dive" and better understand how treatment effects vary across covariate strata.
- In cross-sectional analysis, this is usually done by analyzing conditional average treatment effects, $CATE(X_{sub}) = \mathbb{E}[Y(1) Y(0)|X_{sub}].$

In staggered DiD setups, the parameter of interest would be

$$CATT(g, t, X_{sub}) = \mathbb{E}[Y_t(g) - Y_t(\infty)|G = g, X_{sub}].$$

■ We can extend the IPW procedure of Abadie (2005) to the staggered setup.

More challenging (and interesting) is to derive a DR estimator for the CATT(g, t, X_{sub}) and its best linear approximation. We are doing this in Callaway, Chen and Sant'Anna (2024b).

The estimators discussed today leverage one pre-treatment period, t = g - 1, and uses all the not-yet-treated as the comparison group.

However, recall that we have assumed that PT holds for all periods and all groups,

Assumption (Parallel Trends for all groups and periods)

For each $t \in \{2, ..., T\}$ and $(g, g') \in \mathcal{G}_{trt} \times \mathcal{G}$,

$$\mathbb{E}[Y_t(\infty) - Y_{t-1}(\infty)|G = g, X] = \mathbb{E}[Y_t(\infty) - Y_{t-1}(\infty)|G = g', X] a.s.$$

Under this type of PT, we can do better than the currently available DiD estimators.

Exploring all the content of PT

In Chen, Sant'Anna and Xie (2024), we show the following result:

Lemma

Under PT as above, overlap, and no-anticipation, for every group $(g,g') \in \mathcal{G}_{trt} \times \mathcal{G}_{trt}$ and time periods $(t,t',t'') \in \mathcal{T} \times \mathcal{T} \times \mathcal{T}$ such that $t \ge g, g > t'$, and $g' > \max\{t',t''\}$, with probability one,

$$CATT(g, t, X) = \underbrace{\mathbb{E}[Y_t - Y_{t'}|G = g, X]}_{\equiv m_{g,t,t'}(X)} - \left(\underbrace{\mathbb{E}[Y_t - Y_{t''}|G = \infty, X]}_{\equiv m_{\infty,t,t''}(X)} + \underbrace{\mathbb{E}[Y_{t''} - Y_{t'}|G = g', X]}_{\equiv m_{g',t'',t'}(X)}\right),$$

and, as a consequence,

$$ATT(g,t) = \mathbb{E}\left[Y_t - Y_{t'} \middle| G = g\right] - \mathbb{E}\left[\left(m_{\infty,t,t''}(X) + m_{g',t'',t'}(X)\right) \middle| G = g\right].$$

More generally, for any covariate-specific weights $w_{a',t',t''}^{g,t}(X)$ that sum up to one, we have that

$$ATT(g,t) = \mathbb{E}\bigg[\sum_{(g',t',t'')\in\mathcal{H}^{g,t}} w_{g',t',t''}^{g,t}(X) \left[m_{g,t,t'}(X) - \left(m_{\infty,t,t''}(X) + m_{g',t'',t'}(X)\right)\right]\bigg|G = g\bigg].$$

(1)

(2)

- In Chen et al. (2024), we also derive how one should choose the weights such that the DiD estimator is asymptotically efficient (under some regularity conditions).
- This implies that the resulting estimator would have (asymptotically) shorted confidence intervals, leading to more informative inference procedures.
- We also derive efficient estimators for event-study aggregations.
- Stay tuned for the WP!

Take-way messages

With multiple time periods and variations in treatment timing, TWFE does not respect our assumptions:

- The solution to the TWFE problem is simple:
 - > Separate the identification, aggregation and estimation/inference parts of the problem
- Use ATT(g, t) as building blocks so we can transparently see how target parameters are constructed.
- Many different aggregation schemes are possible: they deliver different parameters!
- Can allow for covariates via regressions adjustments, IPW, and DR.

- 1. Start plotting the treatment rollout (e.g., use panelView R package)
- 2. Document how many units are treated in each cohort.
- 3. Plot the evolution of average outcomes across cohorts.
- 4. Choose the comparison groups and the PT assumption carefully: Who decides treatment? What do they know? What type of selection is allowed?
- 5. Do event-study analysis without any covariates and assess if PT is plausible.
- 6. If unconditional PT is not plausible, incorporate covariates into the analysis.
- 7. When using covariates, check for overlap: If control groups are small, problems with overlap will probably arise. If you are OK with extrapolation, use regression adjustment DiD procedures.
- 8. Do event-study analysis after adjusting for covariates and assess if conditional PT is plausible.
- 9. Conduct some sensitivity analysis for violations of PT (e.g., use honestDiD R package).
- 10. If conditional PT is not plausible, look for other methods.

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